

A year of transition and innovation

2019 Annual Report



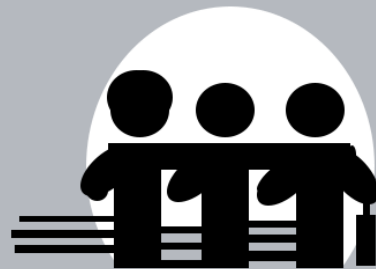
sasi through the decades:

1979-1993



Suburban Adult Services, Inc.

1993-2001



2001-2016



2016-Present





Mission

Transforming lives through creative opportunities and excellent supports for people with disabilities and special needs.

Vision

sasi believes in a future where all persons, regardless of their ability, can reach their full potential as responsible, valued and contributing members of their community. We strive for excellence in providing employment, healthcare, housing options and community supports that are chosen by individuals and families. Together we transform lives and bring dignity, purpose, confidence and hope to every individual, every day.



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A message from the President:

On May 22, 2020, I will be celebrating my 42nd year with sasi. What began as a Sheltered Workshop for 30 individuals and a staff of six, has evolved into so much more. sasi is now a comprehensive residential, therapeutic, healthcare and lifetime support system for well over 1,000 individuals and families throughout Western New York.



I can't say enough about the dedication of our board members, staff, volunteers, and supporters who have led us down the path to where we are now. It truly does take a community of loving, caring, and dedicated stakeholders to transform the lives of so many in need.

With that said, there is so much more to accomplish. Despite diminishing resources and continuing state budget cuts, I know that we will prevail in our mission.

I wish to express a huge thank you to all who have joined our sasi family over the past 42-plus years.

Sincerely,

A handwritten signature in black ink that reads "Anthony J. Annunziato". The signature is fluid and cursive.

Anthony J. Annunziato
President and CEO



sasi Celebration 2019 Award winners all have enjoyed many years with sasi and Claddagh.

Jean English is a co-founder of Claddagh, Thomas Geisendorfer a 15 year sasi Board Member, and Barbara Lamoreaux with over 30 years of service between sasi and Claddagh.

Impact Metrics



2,000+

Individuals served throughout the Greater WNY area



126

Riders served through High Hurdles Therapeutic Riding Program



410

Individuals served through 9 certified clinic locations



65

Individuals served through the Personal Training Program



30

Individuals enrolled in site-based prevocational programs



137

Students served through the Moving Miracles Dance Program



229

Individuals supported in supervised and supported settings



290

Children, adults, & families supported through a variety of respite programs



363

Individuals served through Day Habilitation Programs



226

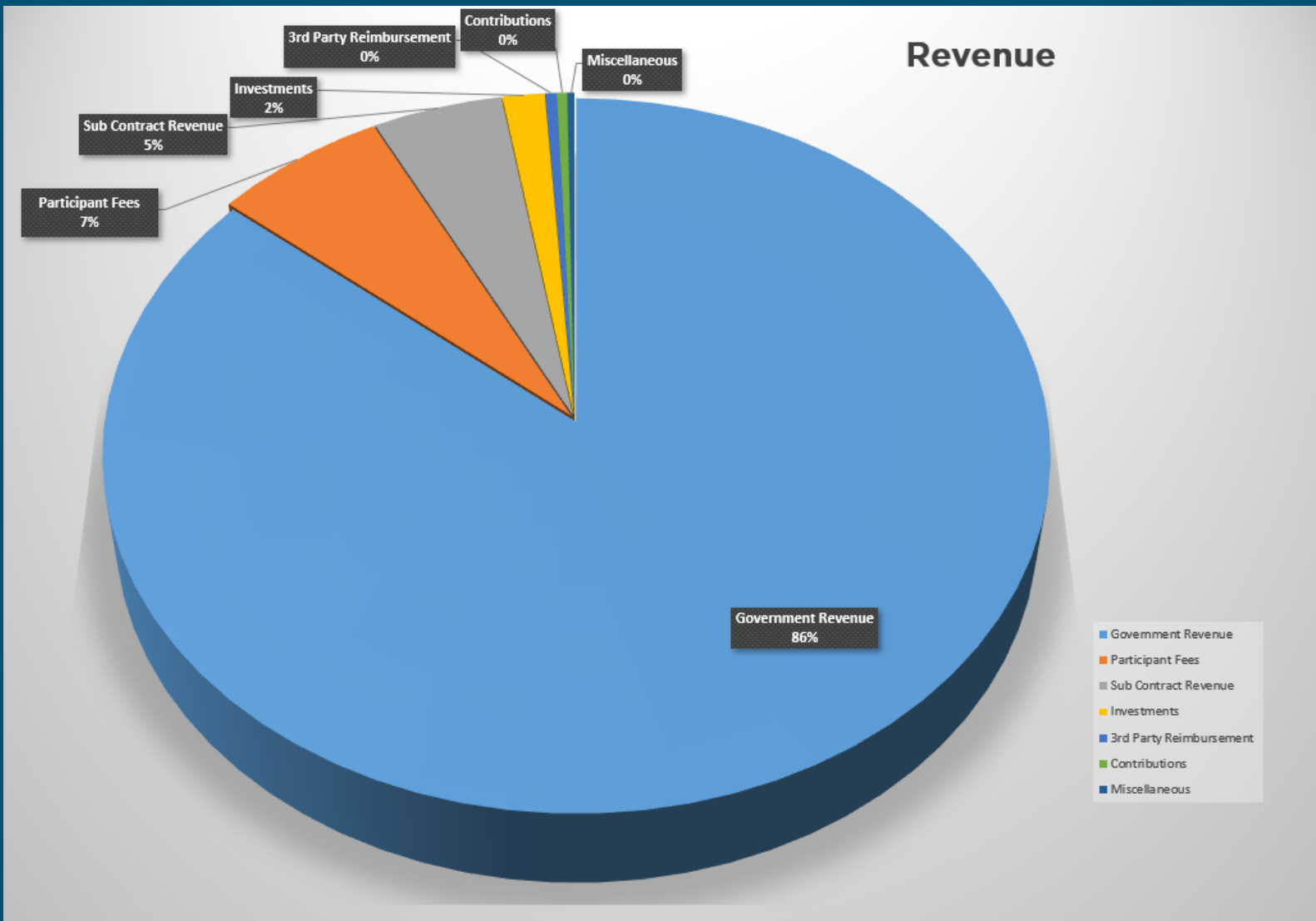
People supported through self-directed services, community habilitation, and supports for independence



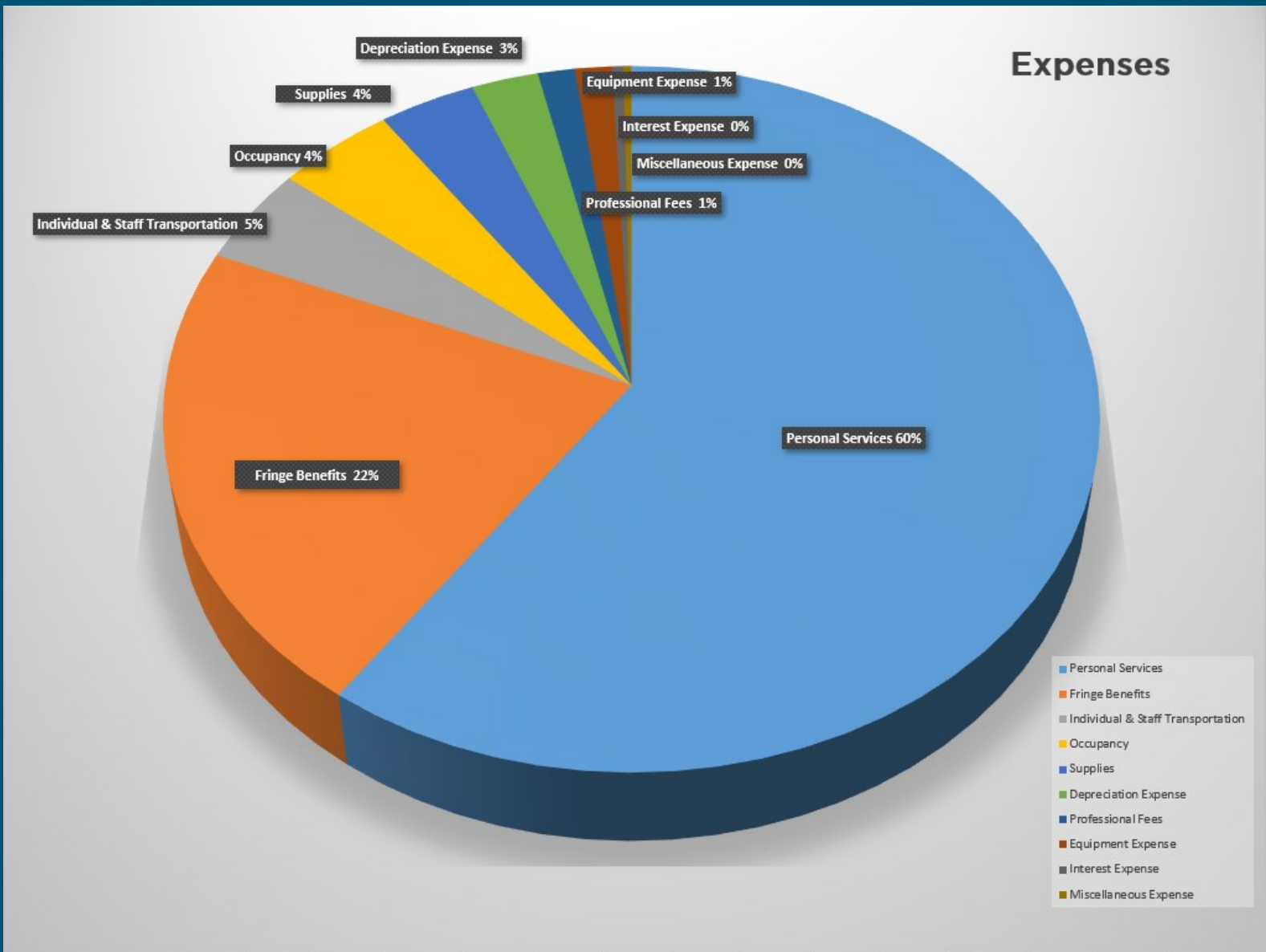
113

Participants enrolled in community-based prevocational programs

2019 Financials



2019 Financials



Suburban Adult Services, Inc.

Revenues & Expenses

For Year Ended December 31, 2019

Revenue:

Government Revenue	\$40,622,394.27	85.91%
Participant Fees	\$3,072,504	6.50%
Sub Contract Revenue	\$2,298,470	4.86%
Investments	\$749,922	1.59%
3rd Party Reimbursement	\$201,262	0.43%
Contributions	\$185,172	0.39%
Miscellaneous	\$124,749	0.16%
Total Revenues	\$47,254,473	100.00

Expenses:

Personal Services	\$27,829,957	59.83%
Fringe Benefits	\$9,986,882	21.47%
Individual & Staff Transportation	\$2,089,530	4.49%
Occupancy	\$2,078,618	1.99%
Supplies	\$1,707,405	2.87%
Depreciation Expense	\$1,180,134	2.54%
Professional Fees	\$652,638	1.40%
Equipment Expense	\$647,823	1.39%
Interest Expense	\$201,407	0.43%
Miscellaneous Expense	\$141,202	0.30%
Total Expense	\$46,515,597	100.00

(Net Deficit)/Surplus \$738,876

Community Habilitation

Jody Narraway had a lot to smile about this past holiday season; she spent her first Christmas in her very own apartment. It had been a goal of Jody's to move out of her parents' home, and she accomplished that goal November of 2019, renting an apartment in Springville near her family.

Jody explained that her biggest supports in the process had been her family, and Diane Wood, her community habilitation staff at sisi.

"Diane helped me find the apartment and fill out all of the paperwork," Jody said. "She helped me be patient. There are days I wanted to give up, but I didn't. I kept going."

Jody, 33, has been receiving services from sisi since 2005 when she enrolled in the SEMP program. She started community habilitation in 2017 and ISS in 2019.

"From the time I started working with Jody in our program, it has been her desire to be independent and live on her own," Diane said.

Diane also assisted Jody with completing her ISS transition stipend through sisi, which provided Jody with startup funds to purchase furniture and household items for her new home.

With Diane's help, Jody unpacked all of her boxes and settled into her new place. She even received a couple housewarming presents.

"My new neighbors gave me purple garland and ornaments for my first Christmas tree," Jody said.

Jody works as a housekeeper at Absolute Care of East Aurora. She has an 8-year-old daughter, Olivia, who lives with Jody's parents.



Residential

John Fish lives in the Limerick Ira. John has been going to the WOW program at the Angola Day Hab. John was looking for something that he could do for some extra pocket money. His support team and family worked together exploring employment opportunities with the cleaning crew. After looking at agency opportunities and support options, John was able to join the cleaning crew in the regular upkeep of the Glendolough offices in Angola.

John has been working with the cleaning crew one day a week since late 2019. John ensures that he is on time for work and is motivated when he shows up. John's boss described John as a great worker with a strong work ethic and attention to detail, adding that he completes all aspects of his job in a timely and thorough manner.

When John is cleaning, he always has a smile on his face. He truly loves his position. He greets everyone he sees with a smile on his face and a warm "Hello." When people ask John about his job, he beams with pride and cannot wait to tell them all about it.

John is very happy that he receives a paycheck every two weeks and is saving for his future trips that he plans on taking with his family.



Moving Miracles

Upon reviewing 20 years of dance shows, the staff decided it was time to take the Moving Miracles performance experience to the next level. After some brainstorming, we chose “Cirque De Sun” as the show title and offered a performance with two unique casts. Two masters of ceremonies with their beautiful assistant introduced each piece with silent film cue cards. Selected performance elements such as storytelling, gravity-defying acts, magical illusions, and transformations appeared right before our eyes. The stage crew built a record number of props and set the stage with elaborate scenes. Early on, it was intentionally decided that dancers would be offered the opportunity to deepen their study of theater and try on some character acting. In addition to memorizing their class choreography, the dancers performed vignettes riddled with humor that unfolded wittingly throughout the afternoon. This show was determined to be the most physically demanding ever for all of the performers and dance instructors. There was a revolving stream of costumes shed and adorned as dancers exited into the wings as they prepared to take another entrance.

Summer Workshops were new this season, offering four-week sessions in popular dance styles and choreography. The introductory sessions allowed dancers to take a risk and new experience even trying on a choreographer’s hat.



Personal Training

Achieving sustainable, healthy weight loss demands a dedicated and multifaceted approach. In order to be successful, one must, over time, consistently make better choices regarding food, physical activity, sleep, and stress. Maintaining a healthy weight requires a commitment to adopting healthier habits and creating a lifestyle change. This participant has beaten the odds in doing just that.

Emma has been a dancer for more than 15 years. She also participates in bowling and other activities. Emma is always open to trying new things and decided to join Moving Miracles personal training program in 2018. In 16 months, she has maintained a loss of 17 pounds. Emma has learned to control her blood pressure and glucose by choosing healthy foods and drinking more water. She incorporates more fruits and vegetables for snacks rather than chips and cookies. It is obvious that Emma has increased muscle tone, as she and her trainer can visibly see the difference in her body composition. In just three short months, her BMI has decreased by .08, and her body fat percentage by .09. She is very invested in personal training and has purchased workout equipment to train at home. She also videotapes herself working out and excitedly shares with her personal trainer, Courtney.



High Hurdles

A new part-time riding instructor, Shelby Dytchkowskyj, was hired in place of full-time instructor Rebecca Vincent in October 2019. Shelby was hired part-time due to the riding season being nearly completed. Either making Shelby full-time or hiring one or more part-time instructors would be addressed in the spring of 2020.

Four eight-week sessions were offered throughout the year of 2019. Session 1 ran March-April; Session 2 May-June, Session 3 July-August, and Session 4 September-October. Session 4 finished the first week of November and any makeup classes needed were scheduled in the month of November. Riders could also choose to participate in the full season session, from March to November. An annual show was offered on September 14th, 2019.

Two classes were cancelled in the Fall of 2019, due to losing our full-time instructor in September, and lack of availability from other staff. High Hurdles was however able to make up some of this lost time for those students at the end of October and in November.

High Hurdles provided horsemanship lessons to 126 unduplicated riders during 2019. Between March and November, a total of 1,164 lesson units were taught. No matter how many times people came to the “farm,” they always enjoyed the experience of being in the country and connecting with the High Hurdles horses and staff.

In 2019 High Hurdles provided equine services & activities for people supported by sasi and other not for profit agencies such as INTANDEM and People Inc. The program also reached individuals living with their families in the community, people in state operated programs,



In addition to individual and group horsemanship lessons, High Hurdles provided specialized lessons based on the criteria specified in two separate grants funded by the OPWDD Family Support Services division. One of the grants are for children living in the Western New York region and one grant is for those in the Finger Lakes DDRO catchment area. These students rode for 12-week sessions. The Pioneer BOCES program again brought students with special needs and behavioral concerns to ride under the Finger Lakes grant. In past years, it has been hard to find students in the Wyoming County area to meet the needs of the grant, but the Pioneer program helped us meet our units! Pioneer students rode in the Spring, Summer and Fall of 2019.



2019 saw changes to the High Hurdles horse herd. Skiddles arrived in January of 2019 and George in June. Snickers arrived late August for a total of nine horses at the end of the year.

Quality Management

The Quality Management Department supports sisi's programs by conducting audits, investigations, observations, and soliciting stakeholder feedback. As a result of challenges in 2019, the QM Department increased its efforts with education and training of staff related to finances, incident management, and safety. We continued our partnership with the Western New York DDRO and People Inc. to facilitate Board and Committee training (a six-week course that provides training to interested individuals who would like to serve on an agency's Committee or their Board of Directors).

Programs

A partnership that began more than a year earlier blossomed in February when a crew of individuals from the East Aurora Day Hab participated in the grand opening ceremony for the new, larger Mats on a Mission location inside the Eastern Hills Mall in Clarence.

Individuals Brendon Barrett, Michael Glavey, Jeff Stellrecht and Kirsten Wiseberg were on hand to sort and flatten plastic bags. It's a job they have been doing once a week since the previous spring.

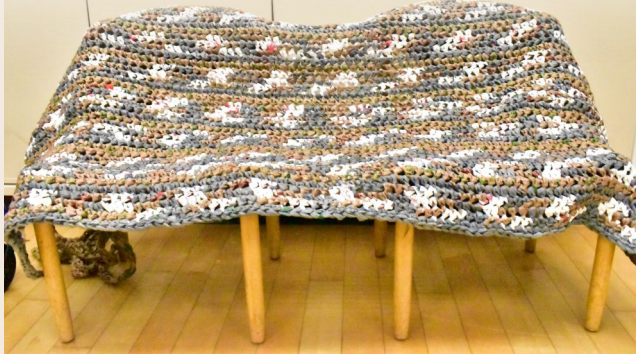
"They are such a huge help to us," Mats on a Mission founder Gail Potter said. "They are our right hand. They have become family. They open the bags, sort them by color, and do all of the prep work, which is very time consuming for us. It's been a great partnership."

The program creates mats out of recycled, plastic grocery bags for homeless people. It was previously located at Southgate Plaza in West Seneca. They gained 1,100 square feet of space in the new location. According to Potter, it takes 850 bags to make one mat. It's a daunting task that requires about 50 hours to crochet and about 20 hours to cut the bags and make the plarn (plastic yarn).

"And we've kept about half a million bags out of landfills and waterways, which is huge," Potter said during the grand opening celebration. "I love the idea of recycling. That's what attracted me to this in the first place."

sasi's crew of individuals, one of three that goes to Mats on a Mission each week, all said they love the job and like that they are helping people in need. It has been so successful, that the West Seneca Day Hab has starting volunteering, too.

"They love coming here," said Vocational Technician Phil Guenther. "They can't wait to get in the van each week to come here and work."



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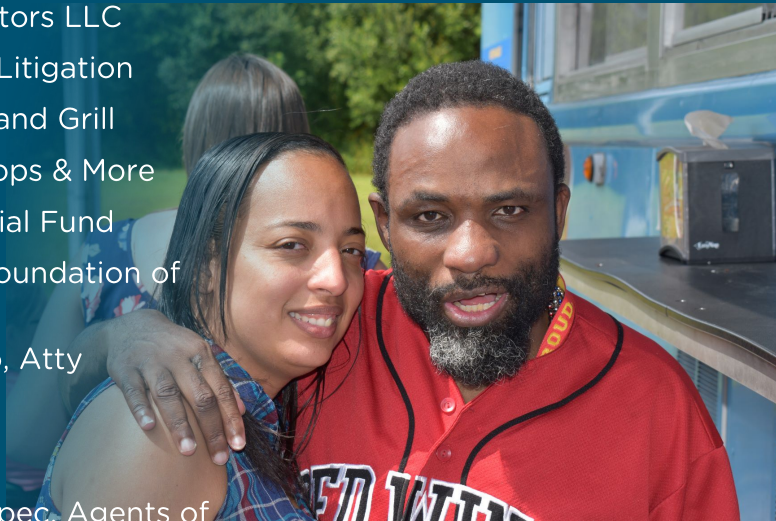
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In Memoriam

In 2019, the following members of our
sasi family left us too soon:

John Bothe

Christian Dingethal

Jenny Dunham

Lea Gall

Rita Hanlon

Mike Hansen

Tommy Howard

William Perrin

Eric Rostad

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